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Digital Transformation



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# **Company Information**

### Directors

Khalid Hameed Wain	Director / Chairman
Bakhtiar Hameed Wain	Director / Chief Executive Officer
Tanveer Karamat	Director / Chief Operating Office
Amir Waheed Wain	Director
Hanan Darwish	Director
Omer Iqbal Khan	Director
Umar Ahsan Khan	Director

Saeed Ullah Khan Niazi Chief Financial Officer Ahsan Khalil (ACA-FPFA) Company Secretary

Audit Committee

M. Shahid Mir	Chairman
Amir Waheed Wain	Member
Bakhtiar Waheed Wain	Member

### Human Resource & Renumeration Committee

M. Shahid Mir Bakhtiar Hameed Wain Khalid Hameed Wain Chairman Member Member

### Auditors

EY Ford Rhodes Chartered Accountants

### Legal Advisor

Chima & Ibrahim

### Web Presence

www.avanceon.ae | www.avanceon.com www.avanceon.ga | www.octopusdtl.com

### **Bankers**

Faysal Bank Limited, Pakistan Habib Bank Limited, Pakistan & United Arab Emirates National Bank of Fujairah, United Arab Emirates Habib Bank AGA, Zurich, United Arab Emirates National Penn Bank, United States of America Bank of Singapore, United Arab Emirates MCB Bank Limited, Pakistan United Bank Limited, Pakistan United Bank Limited, Pakistan & United Arab Emirates National Bank of Pakistan Limited, Pakistan Standard Chartered Bank Limited, Pakistan JS Bank Limited, Pakistan Qatar International Islamic Bank QIIB, QatarQatar Islamic Bank QIB, Qatar

### Share Registrar

FAMCO Associates (Pvt) Ltd. 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S, Shahra-e-Faisal, Karachi. Phone: +92 (21) 3438 0101-5 Fax No: +92 (21) 3438 0106 www.famco.com.pk

### **Registered Office**

The Avanceon Building 19-KM, Main Multan Road, Lahore 54660, Punjab, Pakistan Phone: +92 (42) 111 940 940 Fax No: +92 (42) 375 151 28 Email: support@avanceon.ae

### Global Headquarters Avanceon Gp – Exton, Pa, Usa

300 Eagleview Blvd, Suite 100 Exton, PA 19341 United States of America Phone: +1 610 458 8700

### Regional Headquarters -South Asia

Lahore, Punjab, Pakistan The Avanceon Building 19-KM , Main Multan Road, Lahore, 54660 Punjab, Pakistan Phone: +92 (42) 111 940 940 Email: support.sea Karachi, Sindh, Pakistan MA Tabba Foundation Building, First Floor, Gizri Road Block 9, Clifton Karachi, Sindh 75600 Phone: +92 (21) 111 940 940 Email: support.sea@avanceon.ae Islamabad, Pakistan

Manzoor Plaza (The Hive Building), First Floor, Plot 14-E Fazal-e-Haq Road, G-6/2, Blue Area, Islamabad 44000 Phone: +92 51 573 3031 Email: support.sea@avanceon.ae Phone: +92 51 573 3031



### Regional Headquarters -Middle East

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#### Avanceon FZE - Dubai, UAE

FZS1 BD04 IAFZA P.O. Box 18590 Dubai, United Arab Emirates Phone: +971 4 88 60 277 Email: support.mea@avanceon.ae Abu Dhabi, UAE In Partnership with Ali & Sons Ali &Sons Bldg., Zayed 2nd Street P.O. Box 915 Abu Dhabi, U.A.E. Phone: +971 4 88 60 277 Email: support.mea@avanceon.ae Doha, Oatar Avanceon Automation Control WI L Office No. 12, M Floor, Al-Jaber Engg. HO Building, P.O. Box 15976, Fox Hills, Lusail, Doha, Oatar. Phone: +974 4040 9835 Email: support@avanceon.ga Jeddah, Saudia Arabia In Partnership with ATCO LLC ATCO Building Kuwait St. Faisaliyah District P.O. Box 1298Jeddah, KSA. Phone: +966-12-6912204 x 127 Email: support.mea@avanceon.ae Dammam, Saudia Arabia In Partnership with ATCO LLC ATCO Building King Khalid Street

P.O. Box 718 Dammam, KSA.

Phone: +966-12-6912204 x 127

Email: support.mea@avanceon.ae

## Interim Director's Report

The Directors of the company take pleasure in presenting their half year report together with the Company's unaudited interim condensed standalone (reviewed) and consolidated financial statements for the half year ended June 30, 2021

(Rupees in '000)	For the half year ended June 30 2021 2020		
Operating results (consolidated)			
Revenues	2,380,603	1,999,482	
Profit before tax	568,608	419,668	
Tax (Expense) / Reversal	(82,095)	7,438	
Net Profit after tax	486,514	427,106	
Operating results (standalone)			
Revenues	792,748	506,949	
Profit before tax	538,159	341,001	
Tax (Expense) / Reversal	(66,806)	7,438	
Net Profit after tax	471,353	348,439	

#### Earnings Per Share (Consolidated) For The Half Year Ended June 30, 2021

The basic earnings per share after tax is Rs. 1.91 (2020: Rs. 1.68 - restated)

#### Earnings Per Share (Standalone) For The Half Year Ended June 30, 2021

The basic earnings per share after tax is Rs. 1.85 (2020: Rs. 1.37 - restated)

The financial results for the half year period ended June 30, 2021 remained on positive side in order to achieve the corporate plan for FY 2021. However, 4th wave of COVID19 impacted our revenue recognition slightly, but we are hopeful for compensate this in Q3 of FY 2021. We observed the major decrease in other income due to exchange gain at reporting date because of devaluation of USD as compared to PKR 158 which will be restored to previous level during Q3 of FY 2021 and can boost the earning per share (EPS) by PKR 2 per share. All business segments including Pakistan, Qatar, KSA, UAE and Nigeria are performing satisfactory as per management expectations to achieve corporate plan of FY 2021 except for some revenue recognition delays in building automation segment in Pakistan. The Octopus Digital, wholly owned subsidiary is going to offer Initial Public Offering (IPO) in September 2021 which is also performing

as per management plan and will further increase shareholders wealth positively because in last analyst briefing The Octopus Digital figures were not included in the corporate plan which was shared with the public. The Octopus Digital revenues and net profits shell be additional impact revenues and net profits of the company.

### COMMUNICATION

Communication with the shareholders is given a high priority. Financial reports are shared with shareholders within time specified in the current Companies Ordinance. The Company also has a website, www.avanceon.ae, which contains up to date information on Company's activities and financial reports.

For and on behalf of the BOARD OF DIRECTORS

August 30, 2021 Lahore, Pakistan. Bakhtiar Hameed Wain Chief Executive Officer

# Independent Auditor's Review Report to the Members of Avanceon Limited

Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of Avanceon Limited as at 30 June 2021 and the related unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of other comprehensive income, unconsolidated condensed interim statement of other comprehensive income, unconsolidated condensed interim statement of cash flows and notes to the unconsolidated condensed interim financial statements for the six months then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

### Other Matter

The figures of the unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of other comprehensive income and related notes for the quarter ended 30 June 2021 have not been reviewed, as we are required to review only the cumulative figures for the six-months ended 30 June 2021.

The engagement partner on the audit resulting in this independent auditor's review report is Farooq Hameed.

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Chartered Accountants Lahore: August 31, 2021

Avanceon Condensed Standalone Interim Financial Statements for the half year ended June 30, 2021

# Unconsolidated Condensed Interim Statement of Financial Position

as at June 30, 2021

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(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized capital			
500,000,000 (2020: 250,000,000) ordinary shares of Rs. 10 each		5,000,000	2,500,000
		5,000,000	2,500,000
ISSUED, SUBSCRIBED AND PAID UP CAPITAL			
256,593,349 (2020: 211,790,007)	_		
ordinary shares of Rs. 10 each	5	2,565,934	2,117,900
CAPITAL RESERVES			
Share premium		185,875	138,384
Employees' share compensation reserve	6	64,524	74,270
Surplus on revaluation of property and equipment		241,609	241,827
		492,008	454,481
REVENUE RESERVES			
Un-appropriated profit		2,616,499	2,786,411
		5,674,441	5,358,792
NON CURRENT LIABILITIES			
Lease liabilities		15,722	17,460
Long term loan	7	10,596	23,551
Deferred grant		95	518
		26,413	41,529
CURRENT LIABILITIES		0.676	20.002
Current portion of lease liabilities	7	9,676	20,983 25,911
Current portion of long term loan Current portion of deferred grant	/	25,911 1,154	1,218
Finances under mark up arrangements		1,154	1,210
and other credit facilities - secured	8	387,658	419,006
Creditors, accrued and other liabilities	9	852,926	714,119
Contract liabilities		137,957	82,176
Unclaimed dividend		170,929	1,665
		1,586,211	1,265,078
CONTINGENCIES AND COMMITMENTS	10	1,000,211	1,205,070
		7,287,065	6,665,399

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi

(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
ASSETS			
NON CURRENT ASSETS			[
Property and equipment	11	366,228	379,281
Long term investments	12	4,177,734	4,218,820
Deferred taxation		18,472	57,450
Long term loans, deposits and other receivables		2,026	2,072
		4,564,460	4,657,623
CURRENT ASSETS			
Stock in trade		47,279	39,984
Trade debts	13	1,259,812	967,810
Contract assets		179,727	187,931
Advances, deposits, prepayments			
and other receivables	14	1,202,869	742,658
Short term investments	45	400	2,955
Cash and bank balances	15	32,518 2,722,605	66,438 2,007,776
		7,287,065	6,665,399

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Director Taveer Karamat



## Unconsolidated Condensed Interim Statement of Profit or Loss (Un-audited)

for the half year ended June 30, 2021

	_	Six months ended		Three months ended	
(Rupees in '000)	Note	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Revenue from contracts with customers	16	792,748	506,949	407,644	224,801
Cost of revenue		(511,626)	(315,759)	(276,735)	(143,465)
Gross Profit		281,122	191,190	130,909	81,336
Administrative and selling expenses		(136,646)	(105,290)	(95,057)	(69,466)
Other operating expenses		(56,150)	(2,065)	(101,476)	(1,141)
Other operating income		470,691	284,794	328,815	60,045
		277,895	177,439	132,282	(10,562)
Profit from operations		559,017	368,629	263,191	70,774
Finance costs		(20,858)	(27,628)	(13,369)	(14,304)
Profit before tax		538,159	341,001	249,822	56,470
Taxation		(66,806)	7,438	(57,990)	9,584
Profit for the period		471,353	348,439	191,832	66,054
			Restated		Restated
Earnings per share - basic (Rupees)		1.85	1.37	0.75	0.26
Earnings per share - diluted (Rupees)		1.83	1.34	0.74	0.25

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.

Half year ended June 30, 2021

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi

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Director Taveer Karamat

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# Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited) for the half year ended June 30, 2021

	Six months ended		Three months ended	
(Rupees in '000)	June 30, 2021	June 30, 2020	June 30, 2021	June 30, 2020
Profit for the period	471,353	348,439	191,832	66,054
Other comprehensive income Other comprehensive income that will not be reclassified to profit or loss in subsequent periods	-	-	-	-
Other comprehensive income that may be reclassified to profit or loss in subsequent periods	-	-	-	-
Total comprehensive income for the period	471,353	348,439	191,832	66,054

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi

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Director Taveer Karamat



## Unconsolidated Condensed Interim Statement of Cash Flows (Un-audited)

for the half year ended June 30, 2021

(Rupees in '000)	Un-audited June 30, 2021	Un-audited June 30, 2020
Cash flows from operating activities		
Profit before tax	538,159	341,001
Adjustments for:		
Depreciation on property, plant and equipment	8,172	6,389
Depreciation on right of use assets	10,632	11,970
Gain on sale of short term investments	(315)	14
Trade debts written off - specific	2,384	-
Employees' share option expense	31,940	12,964
Exchange loss / (gain)	41,086	(272,500)
Gain on disposal of property and equipment	(3,074)	(522)
Finance cost	20,858	27,628
Provision for expected credit losses - contract asset	1,702	27,562
Provision for expected credit losses - trade debts	1,765	-
Provision for expected credit losses - related party	18,735	-
Amortization of deferred grant	(487)	-
Dividend income	(461,370)	-
Profit on bank deposits	(403)	(398)
	(328,375)	(186,893)
Profit before working capital changes	209,784	154,108
Effect on cash flow due to working capital changes:		
(Increase) / decrease in current assets		
- Stock in trade	(7,295)	(812)
- Trade debts	(296,151)	(144,044)
- Contract assets	6,502	18,340
- Advances, deposits, prepayments and other receivables	(25,127)	49,841
Increase / (decrease) in current liabilities		
- Creditors, accrued and other liabilities	131,811	(59,986)
- Contract liabilities	55,781	2,600
	(134,479)	(134,062)
Cash generated from operations	75,305	20,048

Half year ended June 30, 2021

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi

# Unconsolidated Condensed Interim Statement of Cash Flows (Un-audited)

for the half year ended June 30, 2021

(Rupees in '000)	Un-audited June 30, 2021	Un-audited June 30, 2020
	2021	2020
Finance costs paid	(21,883)	(30,737)
Taxes paid	(10,561)	(5,792)
Net cash generated from / (used in) from operating activities	42,861	(16,482)
Cash flows from investing activities		
Purchase of property and equipment	(7,572)	(1,244)
Proceeds from sale of property and equipment	4,894	854
Proceeds from sale of short term investment	2,870	-
Profit on bank deposits received	403	398
Decrease in long term loans, advances, deposits		
and other receivables - net	46	868
Net cash generated from investing activities	641	876
Cash flows from financing activities		
(Repayment) / receipt of loan	(12,955)	33,301
Finances under mark up arrangements and		
other credit facility obtained	(31,348)	1,213
Issuance of shares against ESOS	26,183	-
Dividend paid	(44,563)	(86)
Repayment of lease liabilities	(14,739)	(13,251)
Net cash (used in) / generated from financing activities	(77,423)	21,177
Net (decrease) / increase in cash and cash equivalents	(33,920)	5,571
Cash and cash equivalents at the beginning of period	66,438	17,675
Cash and cash equivalents at the end of period	32,518	23,245

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.

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Director Taveer Karamat

Financial Statements 2021 :

# Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited) for the half year ended June 30, 2021

		CAPITAL RESERVES			REVENUE RESERVES	
(Rupees in '000)	Share Capital	Share Premium	Employees' share compensation reserve	Surplus on revaluation of property and equipment	Un- appropriated profit / (loss)	Total
(Rupees in 666)						
Balance as on 01 January 2020 (audited)	1,925,364	138,384	53,862	209,721	1,220,393	3,547,724
Profit for the period	-	-	-	-	348,439	348,439
Other comprehensive income	-	-	-	-	-	-
	-	-	-	-	348,439	348,439
Transfer from revaluation surplus on account of incremental depreciation - net of tax 10% bonus shares issued for the period	-	-	-	(369)	369	-
ended 30 June 2020	192,536	-	-	-	(192,536)	-
Employee share option reserve	-	-	12,964	-	-	12,964
	192,536	-	12,964	-	(192,536)	12,964
Balance as on 30 June 2020 (un-audited)	2,117,900	138,384	66,826	209,352	1,376,665	3,909,127
Balance as on 01 January 2021 (audited)	2,117,900	138,384	74,270	241,827	2,786,411	5,358,792
Profit for the period Other comprehensive income		-	-	-	471,353 -	471,353
Transfer from revaluation surplus on account	-	-	-	-	471,353	471,353
of incremental depreciation - net of tax	-	-	-	(218)	218	-
Issuance of shares against ESOS 20% bonus shares issued for the year	20,378	47,491	(41,686)	-	-	26,183
ended 31 December 2020	427,656	-	-	-	(427,656)	-
10% final dividend for the year ended 31 December 2020 @ Re 1 per share	-	-	-	-	(213,828)	(213,828)
Employee share option reserve	-	-	31,940	-	-	31,940
	448,034	47,491	(9,746)	-	(641,483)	(155,705)
Balance as on 30 June 2021 (un-audited)	2,565,934	185,875	64,524	241,609	2,616,499	5,674,441

The annexed notes from 1 to 20 form an integral part of these unconsolidated condensed interim financial statements.

Half year ended June 30, 2021

**Chief Executive Officer** Bakhtiar Hameed Wain

**Chief Financial Officer** Saeed Ullah Khan Niazi

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Director Taveer Karamat



# Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

for the half year ended June 30, 2021

### 1. LEGAL STATUS AND NATURE OF BUSINESS

1.1 Avanceon Limited (the Company) was incorporated in Pakistan on 26 March 2003 as a private limited company which was converted to a public company on 31 March 2008 under the Companies Ordinance, 1984 (now Companies Act 2017). The Company is listed on Pakistan Stock Exchange Limited.

The principal activity of the Company is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. Following are the business units of the Company along with their respective locations:

 Business Units
 Location

 Head Office
 19 km, Multan Road, Lahore 54500.

 Regional Offices
 Karachi

 Karachi
 MA Tabba Foundation Building, First Floor, Gizri Road Block

 9 Clifton Karachi, Sindh 75600

Islamabad

Manzoor Plaza (The Hive Building), First Floor, Plot 14-E Fazal-e-Haq Road, G-6/2, Blue Area, Islamabad 44000

#### 2. BASIS OF PREPARATION

2.1 Statement of compliance

These unconsolidated condensed interim unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under Companies Act, 2017 differ with the requirements of IAS-34, the provisions of and directives issued under Companies Act, 2017 have been followed.

These are the (unconsolidated) separate financial statements of the Company; consolidated financial statements have been presented separately.

2.2 These unconsolidated condensed interim financial statements do not include all the information and the disclosures required in the annual financial statements and should be read in conjunction with annual audited financial statements of the Company for the year ended 31 December 2020.

Comparative condensed interim statement of financial position is stated from annual audited financial statements as of 31 December 2020, whereas comparatives for condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are extracted from condensed interim financial statements of the Company for the six months ended 30 June 2020.

- 2.3 These unconsolidated condensed interim financial statements are unaudited but subject to limited scope review by the auditors and are being submitted to the shareholders as required under Section 237 of the Companies Act, 2017 and the Listing Regulations of Pakistan Stock Exchange Limited.
- 2.4 Disclosure of operating segments has been made in consolidated condensed interim financial statements of the Company.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the unconsolidated condensed interim financial statements, the significant judgments made by the management in applying accounting policies and the key sources of estimation uncertainty



Financial Statements 2021 :

## Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

for the half year ended June 30, 2021

are the same as those applied in the preparation of annual audited financial statements for the year ended 31 December 2020.

Provision in respect of taxation in these unconsolidated condensed interim financial statements is estimated and this is subject to final adjustment in the annual financial statements.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended 31 December 2020.

4.1 Changes in accounting policies and disclosures resulting from amendments in standards during the period

The accounting policies adopted in the preparation of the unconsolidated condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2020, except for the adoption of amendments to standards effective as of 1 January 2021. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Following amendments apply for the first time in 2021, but do not have an impact on the unconsolidated condensed interim financial statements of the Company:

- Covid-19-Related Rent Concessions beyond 30 June 2021 - Amendment to IFRS 16;

- Interest Rate Benchmark Reform – Phase 2 – Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16.

#### 5. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

э.	155020, 5005		OF CALIFIC		
	Un-audited June 30, 2021	Audited December 31, 2020		Un-audited June 30, 2021	Audited December 31, 2020
-	(Number of	f Shares)		(Rupee	s in '000)
	57,166,850	57,166,850	Ordinary shares of Rs. 10 each fully paid in cash	571,669	571,669
	191,505,964	148,740,413	Ordinary shares of Rs. 10 each issued as fully paid bonus shares	1,915,060	1,487,404
	4,399,629	4,399,629	Ordinary shares of Rs. 10 each issued against Employees' Shares Options Scheme - I	43,996	43,996
	849,029	-	Ordinary shares of Rs. 10 each issued against Employees' Shares Options Scheme - II	8,490	-
	1,545,616	1,483,115	Ordinary shares of Rs. 10 each issued against Employees' Shares Options Scheme - III	15,456	14,831
	1,126,261	-	Ordinary shares of Rs. 10 each issued against Employees' Shares Options Scheme - IV	11,263	-
	256,593,349	211,790,007		2,565,934	2,117,900
(Rup	ees in '000)			Un-audited June 30, 2021	Audited December 31, 2020
	Opening	ent during the yea balance ssued under Empl	r is as follows: oyees' Share Options	211,790,007	192,536,370
	Scher	mes during the yea hares issued durin	ar .	2,037,791 42,765,551	- 19,253,637
	Closing b	palance		256,593,349	211,790,007

5.2 Chief Executive Officer holds 61% (2020: 61%) share capital of the Company.

(Rupees in '000)	Un-audited June 30, 2021	Audited December 31, 2020
6. EMPLOYEES' SHARE COMPENSATION RESERVE		
Reserve in respect of employees' share option schemes	64,524	74,270

6.1 Share options scheme I

Employee Stock Option Scheme, 2013 was approved by the Securities and Exchange Commission of Pakistan (SECP) on 18 September 2013 which comprises of an entitlement pool of 5 million shares. Under the scheme, share options of the Company are granted to employees of level MT-3 and above. The share options can be exercised up to one year after the five year vesting period and therefore, the contractual term of each option granted is six years. A reserve amounting to Rs. 45 million was created by the Board of Directors on 26 September 2013 in order to set aside amount for issuance of shares under the scheme out of un-appropriated profit of the Company.

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6.2 Share options scheme II

Employee Stock Option Scheme, 2016 was approved by the Securities and Exchange Commission of Pakistan (SECP) on 01 September 2016 which comprises of an entitlement pool of 5 million shares. Under the scheme, share options of the Company are granted to employees of level MT-1 and 2 (with minimum seven years regular service) and MT-3 and above. The share options can be exercised up to one year after the five year vesting period and therefore, the contractual term of each option granted is six years. The exercise price of the share options is equal to weighted average market price of the underlying shares for 90 days prior to the date of grant with maximum discount of 60%.

6.3 Share options scheme III

Employee Stock Option Scheme, 2018 was approved by the Securities and Exchange Commission of Pakistan (SECP) on 23 July 2018 which comprises of an entitlement pool of 1.75 million shares. Under the scheme, share options of the Company are granted to employees of level MT-1 and 2 (with minimum seven years regular service) and MT-3 and above. The share options can be exercised up to one year after the one year vesting period and therefore, the contractual term of each option granted is two years. The exercise price of the share options is Rs. 10 for options issued in 2018, Rs. 10.5 in 2019, Rs. 11.03 in 2020, Rs. 11.58 in 2021 and Rs. 12.15 in 2022.

6.4 Share options scheme IV

Employee Stock Option Scheme, 2019 was approved by the Securities and Exchange Commission of Pakistan (SECP) on 19 November 2019 which comprises of an entitlement pool of 5 million shares. Under the scheme, share options of the Company are granted to employees of level MT 1 & 2 (who have completed minimum of 7 years of service period with the Company), MT3 and above. The share options can be exercised up to one year after the one year vesting period and therefore, the contractual term of each option granted is two years. The exercise price of the share options is Rs. 10 for options issued in 2019, Rs. 10.5 in 2020, Rs. 11.03 in 2021, Rs. 11.58 in 2022 and Rs. 12.15 in 2023.

(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
7. LONG TERM LOAN			
Long term loan Less: Current portion as shown under current liabilities	7.1	36,507 (25,911)	49,462 (25,911)
		10,596	23,551

7.1 This represents loan amounting to Rs.51.822 million obtained under Refinance Scheme for Payment of Wages and Salaries to Workers and Employees of Business Concerns (the Scheme) offered by State Bank of Pakistan to mitigate the effect of COVID-19 on employment in Pakistan.

# Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

for the half year ended June 30, 2021

The facility has an aggregate sanctioned limit of Rs. 60 million (31 December 2020: Rs. 60 million). It carries mark-up at SBP rate plus 2% per annum (31 December 2020: SBP rate plus 2%). The security provided against this facility by the Company is same as disclosed in note 7.1.

(Rup	ees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
8.	FINANCING UNDER MARK UP ARRANGEMENTS AND OTHER CREDIT FACILITIES - SECURED			
	Running finance Inland bill purchased	8.1 8.2	168,630 219,028	158,634 260,372
			387,658	419,006

- 8.1 The Company has obtained running finance facility from a commercial bank with a sanctioned limit of Rs. 170 million (31 December 2020: Rs. 170 million) bearing mark-up at the rate of 1 month KIBOR plus 2.25% (31 December 2020: 1 month KIBOR plus 2.25%). The facility is secured against first mortgage charge of Rs. 265.160 million (31 December 2020: Rs. 265.160 million) created through equitable mortgage with legal mortgage of notional value of Rs. 0.1 million over fixed assets (land & building) of the Company, ranking hypothecation charge of Rs. 655 million (31 December 2020: Rs. 655 million) over all present and future current assets of the Company registered with Securities and Exchange Commission of Pakistan and personal guarantees of sponsor directors of the Company, covering total security package.
- 8.2 This includes facility from Habib Bank Limited which has a sanctioned limit of Rs.125 million (31 December 2020: Rs. 125 million) and carries mark-up at Matching Tenor KIBOR plus 2% (31 December 2020: Matching Tenor KIBOR plus 2%) per annum. The facility is secured against invoices / bills receivable from customers (31 December 2020: invoices / bills receivable from customers), charge on present and future current assets of the Company with 25% margin, assignment of project specific receivables in favor of the bank and personal guarantees of sponsor directors of the Company. This also includes facility from JS Bank Limited which has a sanctioned limit of Rs.100 million (31 December 2020: Rs. 100) bearing mark-up at the rate of 1 month KIBOR plus 2% (31 December 2020: 1 month KIBOR plus 2%). The facility is secured against invoices / bills receivable from customers, charge on present and future current assets of the Company with 15% margin, assignment of project specific receivables in favor of the bank and personal guarantees of sponsor directors of the Company. This also includes facility from JS Bank Limited which has a sanctioned limit of Rs.100 million (31 December 2020: Rs. 100) bearing mark-up at the rate of 1 month KIBOR plus 2% (31 December 2020: 1 month KIBOR plus 2%). The facility is secured against invoices / bills receivable from customers, charge on present and future current assets of the Company with 15% margin, assignment of project specific receivables in favor of the bank and personal guarantees of sponsor directors of the Company.

The Company has un-utilized facility from Faysal Bank Limited amounting to Rs. 200 million (31 December 2020: Rs. 159.63 million).

(Rup	ees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
9.	CREDITORS, ACCRUED AND OTHER LIABILITIES			
	Trade creditors Accrued expenses Payable to related parties Payable to provident fund Employee share portion - Vehicles Tax payable Accrued mark up Other liabilities	9.1 9.2	206,309 68,559 261,594 32,998 22,024 179,243 10,960 71,239	180,058 52,773 236,493 28,600 17,767 169,528 13,680 15,220
			852,926	714,119
	9.1 Tax payable			
	- Withholding tax - Income tax		66,510 112,733	64,016 105,512
			179,243	169,528

#### 9.2 This includes interest free loan from Chief Executive of Rs. 45.9 million (31 December 2020: Nil).

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### 10. CONTINGENCIES AND COMMITMENTS

10.1 Contingencies

There are no contingencies to report as at 30 June 2021 (31 December 2020: Nil).

- 10.2 Commitments
- Bank guarantees have been issued amounting to Rs. 13.2 million (31 December 2020: Rs. 23.168 million) against the performance of various contracts.
- Letters of credit outstanding at year end amount to Rs. 31.66 million (31 December 2020: Rs. 47.76 million) which relates to import acceptance bills.

(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31 2021
11. PROPERTY AND EQUIPMENT			
Operating fixed assets - tangib Right of use asset - leased veh		319,703 46,525	320,863 58,418
		366,228	379,28
11.1 Operating fixed assets - tangib Opening book value Add: Additions during the perio Add: Effect of revaluation		320,863 7,477 -	287,25 7,03 34,89!
Less: Deletions during the perio	od / year 11.1.2	328,340 (465)	329,178 (278
Less: Depreciation during the p Add: Adjustment for assets tra		327,875 (8,172)	328,900 (10,920
leased to owned assets		-	2,88
Book value at the end of the pe	eriod / year	319,703	320,86
11.1.1 Additions/transfers during the period / year - cost Buildings Tools and equipment Furniture and fixtures Office equipment and appliance Vehicles Computers	es	- 106 - 1,681 74 5,616	30) 78 3) 1,01 4,88
		7,477	7,03
11.1.2 Deletions during the period / year - net book value Computers Vehicles		- 465 465	2: 25: 27:
11.2 Right of use asset - leased veh Opening book value Add: Additions during the perio		58,418 95	77,36 10,02
<u> </u>		58,513	87,39
Less: Transfers to operating as during the period / year - ne Less: Deletion during the perio	et book value	-	(2,884
/year - net book value		(1,356) 57,157	(590) 83,92
Less: Depreciation during the p	eriod / year	(10,632)	(25,506
Book value at the end of the pe	eriod / year	46,525	58,41



### Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

for the half year ended June 30, 2021

		Un-Au 30 June			ıdited mber 2020
	-	Equity % held	Investment at FV through OCI	Equity % held	Investment at FV through OCI
	Note	Percentage%	(Rupees in '000)	Percentage%	(Rupees in '000)
12. LONG TERM INVESTMENTS					
Investment in subsidiaries - at cost Avanceon FZE, Dubai 26 (31 December 2020 : 26) fully pai ordinary shares of AED	d				
1 million each Long term interest free receivables	11.1 11.1.1	100 -	473,671 1,757,917	100	473,671 1,785,679
		-	2,231,588	-	2,259,350
Avanceon Automation and Control W.L.L, Qatar 98 (31 December 2020 : 98) fully pai ordinary shares of QAR 1,000 each Long term interest free receivables		49	8,446 468,133	49	8,446 475,526
		-	476,579	-	483,972
Octopus Digital Limited, Pakistan 109,400,000 (31 December 2020: 109,400,000) fully paid ordinary shares of Rs.10 each	11.3	100	1,094,000	100	1,094,000
Innovative Automation and Engineering Inc Long term interest free receivable	11.4	100 -	- 375,567	100 -	- 381,498
		-	4,177,734	-	4,218,820

- 12.1 Avanceon FZE is a Free Zone Establishment with limited liability formed pursuant to Law No.9 of 1992 of H.H. Sheikh Maktoum Bin Rashid Al Maktoum, Ruler of Dubai and Implementing Regulations issued thereunder by the Jebel Ali Free Zone Authority and was registered with the Jebel Ali Free Zone Authority under Registration No. 816 on 28 February 2004, and its registered office is situated in the Jebel Ali Free Zone, Dubai, United Arab Emirates. The principal activities of the Establishment are to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. The Establishment is wholly owned subsidiary of the Company.
- 12.1.1 Under the agreement between the Company and Avanceon FZE, following amounts due from the subsidiary have been classified as interest free long term receivables, payable at discretion of the subsidiary. The Company intends to make further equity investment in the subsidiary after obtaining the applicable regulatory approvals which would then enable the subsidiary to repatriate these amounts.
- 12.2 Avanceon Automation and Control W.L.L (AVAC) is a Company with limited liability registered under the Ministry of Economy and Commerce, state of Qatar on 22 May 2017 with Registration No. is 99027. Its registered office is situated in Al Jaber Enge. HO Building, PO Box: 15976, Fox Hills, Lusail, Doha Qatar. The principal activities of the Company are to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. It is a subsidiary of the Company, as the Company has control over its financial and operating decision making under an agreement between Avanceon FZE and AVAC.
- 12.2.1 Under the agreement between the Company and Avanceon Automation and Control WLL,



amount due from the subsidiary in respect of trade debts has been classified as interest free long term receivable, payable at discretion of the subsidiary. The Company intends to make further equity investment in the subsidiary after obtaining the applicable regulatory approvals which would then enable the subsidiary to repatriate this amount.

- 12.3 Octopus Digital Limited (the Company), was incorporated in Pakistan on 29 December 2017 as a private limited company which was converted to public Company on 11 November 2020 under the Companies Act, 2017. Its registered office is situated at 19 KM Main Multan Road, Lahore. The prime business of the Company is to carry out Information Technology enabled services which includes but are not limited to online data/information storage, online monitoring and review of employees efficiency, online monitoring of cost and production efficiency, online monitoring and maintenance of plant and machinery, sale and trade of related software and equipment etc.
- 12.4 Innovative Automation & Engineering Inc.(IAEI) was incorporated in the state of Pennsylvania on 26 October 2006. It is a wholly owned subsidiary of Avanceon FZE. Its registered office is 1800 John F. Kennedy Boulevard, Suite 1601, Philadelphia, PA. It holds 26.11% (2020: 26.11%) equity interest in Avanceon Limited Partnership (ALP) directly and through Avanceon GP LLC, The General Partner and has no operations. Under the agreement between the Company and IAEI, amount due from the subsidiary in respect of other receivables has been classified as interest free long term receivable, payable at discretion of the sub-subsidiary.

Investment in associated companies have been made in accordance with the requirements under the Companies Act, 2017.

(Rupe	es in '000	) Note	Un-audited June 30, 2021	Audited December 31, 2020
13.	TRADE	DEBTS		
		m related parties m others	904,992 390,581	699,075 302,898
	Less: Pi	rovision for expected credit loss 13.1	1,295,573 (35,761)	1,001,973 (34,163)
			1,259,812	967,810
	13.1 P	rovision for expected credit loss		
		ue from related parties ue from others	32,347 3,414	32,514 1,649
			35,761	34,163
	13.1.1	Provision for expected credit loss - Related parties Opening balance Add: Allowance for the year Less: Reversal during the year	32,514 - (167)	- 32,514 -
		Closing balance	32,347	32,514
	13.1.2	Provision for expected credit loss - Others		
		Opening balance Add: Allowance for the year Less: Reversal during the year Less: Write off during the year	1,649 1,765 - -	7,919 1,649 (7,919) -
		Closing balance	3,414	1,649



## Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

for the half year ended June 30, 2021

(Rupe	ees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
14.	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	These include following amounts receivable fro	m the subsidiaries:		
	Advances - considered good - To employees - To suppliers		29,430 23,543	9,673 40,961
	Prepayments Margin paid against bank guarantees /		52,973 12,543	50,634 3,394
	letters of credit Tax refunds due from government -		39,607	23,396
	considered good - Sales tax Retention money - considered good Earnest money - considered good Due from subsidiaries - unsecured		42,734 1,277 408	50,285 1,277 408
	<ul> <li>Dividend receivable</li> <li>Others</li> </ul>	14.1 14.2	928,338 70,913	487,016 98,173
	Octopus Digital Limited Other receivables - considered good		999,251 51,432 2,644	585,189 26,805 1,270
			1,202,869	742,658

14.1 This represents dividend receivable from Avanceon FZE and Avanceon Automation and Control WLL, wholly owned subsidiaries.

(Rupees in '000)		Note	Un-audited June 30, 2021	Audited December 31, 2020
Avanceon FZE Avanceon Automation and	Control WLL		402,082 568,297	205,020 303,912
Total dividend receivable			970,379	508,932
Less: Provision for expected	l credit loss	14.1.1	(42,041)	(21,916)
			928,338	487,016
14.1.1 Provision for expe	ted credit loss			
Opening balance Add: Allowance foi Less: Write off dur			21,916 20,125 -	13,094 8,822 -
Closing balance			42,041	21,916

14.2 This represents amount due from following related parties in respect of expenses incurred by the Company on their behalf:

(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
Avanceon FZE Avanceon Automation and Control W.L.L Less: Provision for expected credit loss	14.2.1	65,059 6,561 (707)	67,956 32,147 (1,930)
		70,913	98,173

(Rupe	es in '000	)	Note	Un-audited June 30, 2021	Audited December 31, 2020
	14.2.1	Provision for expected credit loss			
		Opening balance Add: Allowance for the year Less: Reversal off during the year		1,930 - (1,223)	17,139 1,930 (17,139)
		Closing balance		707	1,930
15.	CASH A	ND BANK BALANCES			
	Cash in Cash w	hand ith banks		52	144
	-Currer	accounts gs accounts	15.1	10,993 21,473	54,321 11,973
				32,466	66,294
				32,518	66,438

# 15.1 Profit on balances in saving accounts ranges from 5.50% to 7.38% (31 December 2020: 6.58% to 7.48%) per annum

	_	Six mont	h period ended	Three mon	th period ended
(Rupees in '000)	- Note	Un-audited June 30, 2021	Un-audited June 30, 2020	Un-audited June 30, 2021	Un-audited June 30, 2020
	Hote				
16. REVENUE FROM CONTRACTS WITH CUSTOMERS					
Core business		203,696	166,010	128,251	70,577
Specialized business		110,078	35,100	40,817	15,719
Engineering		58,865	79,766	22,117	48,112
Building maintenance solutions		44,625	13,006	31,255	-
Retail		93,505	84,027	23,794	23,975
Others	16.1	281,979	129,040	161,409	66,418
		792,748	506,949	407,644	224,801

# 16.1 These represent agency commission, business process outsourcing and fee for technical services provided to Octopus Digital Limited, Avanceon FZE and Avanceon Automation and Control W.L.L, the subsidiaries.

(Rupees in '000	)	Un-audited June 30, 2021	Un-audited June 30, 2020
16.2	Disaggregation of revenue Local sales and services Export sales and services	451,904 340,844	298,142 208,806
		792,748	506,949
16.2.1	Timing of revenue recognition At a point in time Over the time	417,264 375,484	208,878 298,071
		792,748	506,949

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# Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

for the half year ended June 30, 2021

### 17. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise holding company, associated undertakings, subsidiaries, post employment benefit plans and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and due to related parties are shown under receivables and payables. Other significant transactions with related parties are as follows:

		Six month p	
		Un-audited	Un-audited
		June 30,	June 30,
ipees in '000)		2021	2020
Name of related parties			
and relationship	Nature of transactions		
i. Subsidiaries			
Avanceon FZE, Dubai	Agency commission	6,403	3,305
	Business process outsourcing	51,939	25,313
	Fee for technical services	70,292	10,125
	Revenue recognized on the project	18,567	30,384
	Payments to suppliers by AVFZE	21,437	-
	Collection / adjustment from AVFZE		-
	Payments to suppliers by AVL	14,374	-
	Payments to employees by AVL	7,322	
	r dyments to employees by Ave	7,522	
Avanceon Automation and	<b>.</b>	54.040	22.046
Control W.L.L, Qatar	Business process outsourcing	51,940	23,048
	Fee for technical services	101,405	67,25
	Revenue recognized on the project	40,298	49,381
	Dividend income	261,120	
	Cash received from AVAC	78,713	
	Payment to suppliers by AVL	2,509	
	Payment to employees by AVL	3,790	
Octopus Digital			
Limited	Agency commission expense	-	2,645
	Reimbursement of expenses	1,098	
	Salaries payment to employees by AVL	23,314	
	Subcontracting charges incurred	9,451	
	Payments to Suppliers by AVL	9,679	
	Payments to ODL	8,936	
	Cash received from ODL	18,400	
	Fee for technical services	12,000	12,000
ii. Associates			
Innovative Travels			
(Private) Limited	Reimbursement of expenses	_	703
(Flivate) Lillited	Reinbursement of expenses		702
iii. Employees' Provident Fur	nd Expense charged in respect of		
	retirement benefit plan	6,996	6,062
iv. Key management			
personnel	Remuneration and other benefits	57,808	57,270
v. Chief executive	Loan to AVL	45,914	-

All transactions with related parties are carried out on commercial terms and conditions.

#### 18. FINANCIAL ASSETS AND LIABILITIES

Set out below, is an overview of financial assets, other than cash and bank balances, held by the company as at 30 June 2021 and 31 December 2020:

(Rupees in '000)	Un-audited June 30, 2021	Audited December 31, 2020
Debt instruments at amortized cost Long term loans and deposits Trade debts Contract assets Deposits and other receivables	2,026 1,259,812 179,727 1,094,619	2,072 967,810 187,931 611,540
Equity instruments at fair value through profit / (loss) Short term investments	400	2,955
Total	2,536,584	1,772,308
Total current Total non current	2,534,558 2,026	1,770,236 2,072

Set out below, is an overview of financial liabilities held by the Company as at 30 June 2021 and 31 December 2020:

(Rupees in '000)	Un-audited June 30, 2021	Audited December 31, 2020
Financial liabilities at amortized cost Creditors, accrued and other liabilities Interest bearing loans and borrowings	651,659	526,824
Short term borrowings Secured bank Ioan Lease liabilities Unclaimed dividend	387,658 36,507 25,398 170,929	419,006 49,462 38,443 1,665
Total	1,272,151	1,035,400
Total current Total non current	1,245,833 26,318	994,389 41,011

#### 19. GENERAL

Figures have been rounded off to the nearest thousand rupee, unless otherwise stated.

The figures of unconsolidated condensed interim profit or loss account and unconsolidated condensed interim statement of comprehensive income for the quarters ended 30 June 2021 and 30 June 2020 were not subject to limited scope review by the auditors as scope of review covered only the cumulative figures for the six months ended 30 June 2021 and 30 June 2020.

#### 20. DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized by the Board of Directors of the Company for issue on 30 Aug 2021.

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi

Director Taveer Karamat

Avanceon Consolidated Condensed Interim Financial Statements for the half year ended June 30, 2021

# Consolidated Condensed Interim Statement of Financial Position

as at June 30, 2021

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(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised capital			
500,000,000 (2020: 250,000,000) ordinary shares of Rs. 10 each		5,000,000	2,500,000
ISSUED, SUBSCRIBED AND PAID UP CAPITAL 256,593,349 (2020: 211,790,006) ordinary shares of Rs. 10 each		2,565,934	2,117,900
CAPITAL RESERVES Share premium Employees' share compensation reserve Statutory reserve Exchange revaluation reserve Surplus on revaluation of property & equipment		185,875 64,524 3,002 562,626 241,609	138,384 74,270 3,002 626,218 241,827
REVENUE RESERVES Un-appropriated Profit		1,057,637 2,260,939	1,083,701 2,415,691
NON-CONTROLLING INTEREST		5,884,510 4,506	5,617,292 4,506
NON CURRENT LIABILITIES Long Term Loans Liabilities against assets subject to finance lease Deferred Grant Deferred liabilities		5,889,016 10,596 30,997 1,244 99,808	5,621,798 23,551 42,300 517 100,787
CURRENT LIABILITIES Current portion of Long Term Loans Current portion of lease liabilities Current portion of deferred grant Finances under mark up arrangements and other credit facilities - secured Unclaimed Dividend		142,645 25,911 27,506 4 403,519 170,929	167,155 25,911 38,159 1,218 487,386 10,951
Creditors, accrued and other liabilities Contract Liabilities Income tax payable	_	1,946,863 787,733 3,362,465	2,739,492 902,093 4,205,210
CONTINGENCIES AND COMMITMENTS	5		
		9,394,126	9,994,164

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

Half Year Ended June 30, 2021

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi



(Rupees in '000)	Note	Un-audited June 30, 2021	Audited December 31, 2020
ASSETS			
NON CURRENT ASSETS			
Property and equipment		411,686	431,326
Intengible Assets			
Capital Work in Progress		34,317	20,029
Long term investment		863,706	874,023
Deferred Tax		19,852	58,853
Long term deposits		35,475	32,849
		1,365,035	1,417,080
CURRENT ASSETS			
Stock in trade		150,465	123,783
Trade debts		2,953,631	3,586,027
Contract Assets		3,998,202	3,760,963
Advances, deposits, prepayments			
and other receivables		600,566	502,239
Term deposits with banks		9,376	73,788
Investments in Stocks		400	2,955
Cash and bank balances		316,453	527,329
		8,029,092	8,577,084
		9,394,127	9,994,164

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Director Taveer Karamat



### Consolidated Condensed Interim Statement of Profit or Loss (Un-audited)

for the half year ended June 30, 2021

		Six mont	h period ended	Three mor	th period ended
( <b>-</b> )		June 30,	June 30,	June 30,	June 30,
(Rupees in '000)	Note	2021	2020	2021	2020
Revenues		2,380,603	1,999,482	1,101,521	1,031,076
Cost of revenue		(1,648,826)	(1,441,032)	(832,638)	(810,712)
Gross profit / (Loss)		731,776	558,450	268,883	220,365
Administrative and selling expenses		(385,437)	(365,383)	(231,593)	(213,339)
Other operating expenses	3	(3,524)	(2,504)	75,972	(1,581)
Other operating income	4	280,246	283,945	228,978	56,795
		(108,715)	(83,942)	73,357	(158,125)
Profit / (Loss) from operations		623,062	474,508	342,240	62,240
Finance costs		(54,453)	(54,840)	(33,414)	(29,683)
Profit / (Loss) before tax		568,608	419,668	308,826	32,557
Taxation		(82,095)	7,438	(67,144)	9,584
Income for the period from operations		486,514	427,106	241,683	42,141
Combined earnings per share			Restated		Restated
combined carmings per share			nestated		nestated
Basic		1.91	1.66	0.95	0.16
Diluted		1.89	1.63	0.94	0.16

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

Chief Executive Officer

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**Chief Financial Officer** 

Director



# Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited) for the half year ended June 30, 2021

Six month period ended Three month period ended June 30, June 30, June 30, June 30, (Rupees in '000) Note 2021 2020 2020 2021 Profit / (Loss) for the period 486,514 427,106 241.683 42.141 Other comprehensive income - Exchange difference on translating foreign operations (63,591) 36,815 (2,592)(9,380) - Surplus on revaluation of property and equipment realised through incremental depreciation charged on related assets for the period-net of tax (430) - Items to be re-classified to profit and loss in subsequent period Total comprehensive income for the period 422,923 463,921 239,090 32,331

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi

Director Taveer Karamat



# Condensed Consolidated Statement of Changes in Equity (Un-audited) for the half year ended June 30, 2021

			CAPITAL R	ESERVES			REVENUE RESERVES		
		<i>c</i> 1	Employees'			Surplus on revaluation			
	Share	Share Premium	share compensa-	Statutory	Exchange revaluation	of property and	Un- appropriated	Non- Controlling	
	Capital	reserve	tion reserve	Reserve	reserve	equipment	profit / (loss)	Interest	TOTAL
(Rupees in '000)									
Balance as on January 01, 2020	1,925,364	138,384	53,862	3,002	610,100	209,721	1,562,534	4,346	4,507,313
Profit for the period	-	-	-	-	-	-	384,965	-	384,965
Other comprehensive income	-	-	-	-	46,195	-	-	-	46,195
	-	-	-	-	46,195	-	384,965	-	431,160
Balance as on June 30, 2020	1,925,364	138,384	53,862	3,002	656,295	209,721	1,947,499	4,346	4,938,473
Profit for the period	-	-	-	-	-	-	660,014	-	660,014
Other comprehensive income	-	-	-	-	(30,077)	32,821	-	160	2,904
Transfer from revaluation surplus on									
account of incremental depreciation	-	-	-	-	-	(715)	715	-	-
	-	-	-	-	(30,077)	32,106	660,729	160	662,918
Bonus Share Issue @ 10%	192,536	-	-	-	-	-	(192,536)	-	-
Employee share option reserve	-	-	20,408	-	-	-	-	-	20,408
	192,536	-	20,408	-	-		(192,536)	-	20,408
Balance as on December 31, 2020	2,117,900	138,384	74,270	3,002	626,218	241,827	2,415,691	4,506	5,621,798
Profit for the period	-	-	-	-	-	-	486,514	-	486,514
Other comprehensive income	-	-	-	-	(63,591)	-	-	-	(63,591)
	-	-	-	-	(63,591)	-	486,514	-	422,923
Issuance of bonus shares	20,378	47,491	(41,686)	-	-	-	-	-	26,183
Transfer from revaluation surplus on									
account of incremental Dep.	-	-	-	-	-	(218)	218	-	-
20% bonus share issue for the period									
ended December 31, 2020	427,656	-	-	-	-	-	(427,656)	-	-
10% final dividend for the period ended December 31, 2020 @ Re. 1 per sha							(213,828)		(213,828)
Employee share option reserve			31,940	_	_	_	-		31,940
Employee share option reserve	448,034	47,491	(9,746)			(218)	(641,266)		(155,705)
			1.1.1.1.1.1	2.002	562.626				
Balance as on June 30, 2021	2,565,934	185,875	64,524	3,002	562,626	241,609	2,260,939	4,506	5,889,016

The annexed notes 1 to 8 form an integral part of these consolidated condensed financial statements.

Half year ended June 30, 2021

Chief Executive Officer Bakhtiar Hameed Wain

**Chief Financial Officer** Saeed Ullah Khan Niazi

-1>

Director Taveer Karamat

AVANCEON



### Notes to the consolidated condensed Interim financial Statements (Un-audited)

for the half year ended June 30, 2021

### 1. LEGAL STATUS AND NATURE OF BUSINESS

Avanceon Limited (the Holding Company) was incorporated in Pakistan on 26 March 2003 as a private limited Company which was converted to a public Company on 31 March 2008 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company is listed on Pakistan Stock Exchange Limited.

The principal activity of the Holding Company is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. Following are the business units of the Holding Company along with their respective locations:

Business Unit Head Office Regional Offices Karachi		Location 19 km, Multan Road, Lahore 54500.		
		MA Tabba Foundation Building, First Floor, Gizri Road Block 9 Clifton Karachi, Sindh 75600.		
Islamabad		Manzoor Plaza (The Hive Building), First Floor, Plot 14-E Fazal-e-Haq Road, G-6/2, Blue Area, Islamabad 44000.		
1.1	The "Group" consists of:	44000.		
	Holding Company			
	Avanceon Limited (AVL)			
	Subsidiary companies	% age of	Holding	
	- Avanceon Free Zone Establishment, UA	AE (AFZE)	100%	
- Innovative Automation Inc. (formerly E		ngro Innovative Inc.) USA (IA)	100%	
	- Avanceon Automation and Control W.L.	L (AVAC)	49%	
	- Octopus Digital Limited		100%	

The Avanceon FZE is a Free Zone Establishment which was incorporated in Jebel Ali Free Zone of Dubai as a private limited company under the Jebel Ali Free Zone Companies under Implementation Regulations 2016. The principal activity of the Establishment is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services. The registered office and business unit of FZE is located at FZS 1BD04 Jebel Ali Free Zone.

The Avanceon Automation and Control W.L.L (AVAC) is a limited liability formed pursuant to Commercial Companies Law No. (11) 2015 and was registered with the Ministry of Economy and Commerce under Registration No. 99027 on May 22, 2017, and its registered office and business unit is situated in the Office No. 12, M Floor, Al Jabber, Engg. HO Building, PO Box 15976, Fox Hills, Lusail, Doha, Qatar. The principal activity of the Company is to provide industrial automation, process control and systems integration solutions, to trade in products of automation and control equipment and provide related technical services.

### Notes to the consolidated condensed Interim financial Statements (Un-audited)

for the half year ended June 30, 2021

The other shareholder in AVAC, Arkan Integrated Development LLC holds 51% of the share capital but has no interest in the Establishment as per the shareholder's Agreement, except 3% share of any dividends, when announced by Avanceon FZE.

Octopus Digital Limited (ODL) is a public limited company registered under the Companies Act, 2017 and having registered office and business unit at 19 km, Multan Road, Lahore. The Company is engaged in providing after sale and related technical services. The Company is wholly owned subsidiary of the Holding Company. During the year, ODL entered into a Business Arrangement Contract dated 08 December 2020 with the the Holding Company. Under the contract, entire business of AMS segment was transferred to ODL along-with the existing customer contracts. ODL acquired the rights to carry on AMS business with effect from 01 January 2020 against consideration of Rs. 1,084 million settled through issuance of 108,400,000 shares of ODL at face value of Rs. 10 each.

Impact of COVID-19 on the consolidated financial statements

The World Health Organization declared COVID-19 a global pandemic on 11 March 2020. Accordingly, on 20 March 2020, the Government of Pakistan announced temporary lock down as a measure to reduce the spread of COVID-19. The outbreak of COVID-19 has had a distressing impact on overall demand in the global economy with notable downgrade in growth forecasts.

The Group's management is fully cognizant of the business challenges posed by the COVID-19 outbreak and closely monitoring the possible impacts on the Group's operations and liquidity positions and believes that its current policies for managing credit, liquidity and market risk are adequate in response to current situation.

The management has assessed the impact of the COVID-19 on the consolidated financial statements and concluded that, as the Group is operating in the technology sector its financial performance was not adversely impacted during COVID-19. There is no material financial impact of COVID-19 on the carrying amounts of assets, liabilities, income or expenses which required specific disclosures.

### 2. BASIS OF PREPARATION

2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRSs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 Standards, Interpretations and amendments to published approved accounting standards
- 2.2.1 New and amended standards and interpretations, and improvements

During the year certain amendments to standards became effective. However, the amendments or interpretations did not have any material effect on the financial statements of the Group.

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Standard		Effective date (annual periods beginning on or after)
IFRS 3	Business Combinations - Definition of a Business (amendments)	January 01, 2020
IFRS 7 & IFRS 9	Financial instruments - Amendments regarding pre-replacement issues in the context of the interest rate benchmark reform (IBOR)	January 01, 2020
IA5 1 & IA5 8	Presentation of Financial Statements & Accounting Policies, Changes in Accounting Estimates and Errors: Definition of Material, to clarify the definition of material and its alignment with the definition used in the Conceptual Framework (amendments)	January 01, 2020
IFRS 16	Covid-19-Related Rent Concessions (Amendment to IFRS 16)	June 01, 2020
IFRS 14	Regulatory Deferral Accounts - Original issue	July 01, 2019

The adoption of the above standards, amendments and improvements to accounting standards did not have any material effect on the consolidated financial statements.

The IASB has also issued the revised Conceptual Framework for Financial Reporting (the Conceptual Framework) in March 2018 which is effective for annual periods beginning on or after 01 January 2020 for preparers of consolidated financial statements who develop accounting policies based on the Conceptual Framework. The revised Conceptual Framework is not a standard, and none of the concepts override those in any standard or any requirements in a standard. The purpose of the Conceptual Framework is to assist IASB in developing standards, to help preparers develop consistent accounting policies if there is no applicable standard in place and to assist all parties to understand and interpret the standards.

2.2.2 Amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations with respect to the approved accounting standards, as applicable in Pakistan, would be effective from the dates mentioned below and have not been adopted early by the Group:



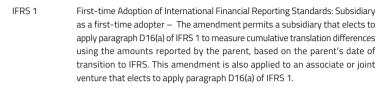
### Notes to the consolidated condensed Interim financial Statements (Un-audited)

for the half year ended June 30, 2021

Standard and IFRIC		Effective date (annual periods beginning on or after)
IFRS 7 & IFRS 9	Interest Rate Benchmark Reform – Phase 2 – Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	January 01, 2021
IFRS 3	Business Combinations – The amendment updates a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.	January 01, 2022
IAS 16	Property, plant and equipment – Amendment to clarify the prohibition on an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.	January 01, 2022
IAS 37	Provisions, Contingent Liabilities and Contingent Assets to specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making.	January 01, 2022
IAS 1	Presentation of Financial Statements to clarify how to classify debt and other liabilities as current or non-current.	January 01, 2023
IFRS 10 & IAS 28	Consolidated Financial Statements & Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture – (Amendment)	Not yet finalized

The Group expects that the adoption of the above standards and amendments will have no material effect on the Group's financial statements.

In addition to the above new standards and amendments to standards, improvements to various accounting standards (under the annual improvements 2018 - 2020 cycle) have also been issued by the IASB in May 2020. Such improvements are generally effective for accounting periods beginning on or after January 01, 2022:



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- IFRS 9 Financial Instruments: Fees in the '10 per cent' test for derecognition of financial liabilities - The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. There is no similar amendment proposed for IAS 39.
- IFRS 16 Leases: Lease incentives The amendment removes the illustration of payments from the lessor relating to leasehold improvements in Illustrative Example 13 accompanying IFRS 16. This removes potential confusion regarding the treatment of lease incentives when applying IFRS 16.
- IAS 41 Agriculture: Taxation in fair value measurements The amendment removes the requirement in paragraph 22 of IAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of IAS 41.

The Group expects that the adoption of the above standards will have no material effect on the Group's financial statements, in the period of initial application.

 Standard
 Effective date (annual periods beginning on or after)

 IFRS 1
 First-time Adoption of International Financial Reporting Standards
 January 01, 2004

 IFRS 17
 Insurance Contracts
 January 01, 2023

Further, the following new standards have been issued by the IASB, which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

The Group expects that the adoption of the above standards will have no material effect on the Group's financial statements, in the period of initial application.



### Notes to the consolidated condensed Interim financial Statements (Un-audited)

for the half year ended June 30, 2021

(Rup	ees in '000)	Un-audited June 30, 2021	Un-audited June 30, 2020
3.	OTHER OPERATING EXPENSES Donations Impairment of Investment Exchange Loss	1,965 - 1,558	2,490 14 -
		3,524	2,504
4.	OTHER OPERATING INCOME		
	Income on bank deposits Gain on disposal of property, plant and equipment Amortization of deferred grant Exchange gain Capital Gain Reversal of provisions for ECL Other Income	407 3,074 487 205,949 315 42,748 27,266	4,697 522 267,917 - - 10,809
		280,246	283,945

### 5. CONTINGENCIES AND COMMITMENTS

- 5.1 Contingencies
- (i) There are no contingencies to report as at June 30, 2021 (2020: Nil)
- 5.2 Commitments
- (i) Bank guarantees issued amounting to Rs.13.20 million (2020: Rs. 23.168 million) against the performance of various contracts.
- (ii) Letters of credit includes Rs. 31.66 million (2020: 47.76) which relates to import acceptance bills.

### 6. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for the half year period for remuneration, including certain benefits, to the full time working directors and certine executives of the company is as follows:

	Chief Executive Officer		Director		Others Executives	
(Rupees in '000)	2021	2020	2021	2020	2021	2020
Managerial remuneration	28,991	30,768	3,882	3,631	112,815	110,631
House rent	8,210	8,713	1,040	908	39,264	36,580
Utilities	4,618	4,901	260	227	10,396	9,659
Provident Fund / Gratuity	2,416	2,558	367	340	11,004	7,139
Others	770	817	4	4	8,679	8,198
	45,005	47,757	5,553	5,110	182,158	172,207
Number of persons	1	1	1	1	42	42

The Company also provides the director and certain executives with company maintained cars.

### 7. DATE OF AUTHORIZATION FOR ISSUE

The condensed interim consolidated financial information was authorised for issue on 30 August 2021 by the Board of Directors of the Holding Company.

### 8. GENERAL

Figures have been rounded off to the nearest thousand rupees.

Chief Executive Officer Bakhtiar Hameed Wain

Chief Financial Officer Saeed Ullah Khan Niazi .\_\_\_\_\_

Director Taveer Karamat



### **AVANCEON BUILDING**

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