

4,000 3,000

2,000

1.000

2019

Shareholders Equity EBITA

2018

FINANCIAL HIGHLIGHTS (AS AT DECEMBER 31, 2019) CONSOLIDATED

Net Sales Rs. in Million 41% **4,896** 2019 Operating Result 2018 Rs. in Million Profit 3,481 after Tax Rs. in Million **29**% 1,087 2019 32% 912 Profit 2018 841 2019 before Tax Rs. in Million 2018 **EBITDA** 692 Rs. in Million 23% 32% 963 EBITDA **BAKHTIAR H. WAIN** Margin 2019 1,152 2019 Founder & CEO \diamond Percentage 2018 of Net Sales 780 Numbers tell the story; Avanceon Percentage 2018 Earning Ltd exceeded every projection 875 Per Share shared with analysts at the start of Rupees 6% the year. Team's business continuity response to COVID-19 has been 24% 31% outstanding and we are all geared 2019 up for an even better 2020 4.74 2018 25% 2019 Equity **Operating Result and EBITDA** Rs. in Million Total 2018 3,000 Assets 3.62 2,500 Rs. in Million 2,000 32% 1,500 1,000 500 39% 4,298 2019 0 2019 2018 8,357 2019 \diamond Operating Result = EBITDA **Non Current** 2018 Liabilities 3,266 Rs. in Million 2018 Current Net Debt and Equity 5,993 Ratio 9000 8000 7000 6000 5000 4000 3000 2000 1000 Times 3% L 149 7% 2019 1.89 2019 2018 2018 Price Debt Equity Earning Ratio 154 2019 Times 2018 Shareholders Equity and EBITA 6,000 2.0365% 5,000

7.92

2019

2018

22.84